### **OTFA Board of Directors Meeting**

Thursday, September 14, 2006 Conference Call 8:00 p.m.

**Present**: Bill Stephens, Albert Tschirhart (Chair), John Craig (staff), Roman Olszewski (staff), Dave Watt (Treasurer), Mike Illingworth, Denis Landry (Vice-Chair), Val Sarjeant

**Absent**: Marc Christie

1. The Board discussed proposals for a fee increases beginning with the 2007 season. Fee increases were proposed for membership in the OTFA and for entry into OTFA Championship events. Much discussion took place around the need for a greater revenue stream for potential Host Clubs which present our championship events, and to ensure the continuation of several OTFA programs despite decreased funding.

Two increase were presented: a registration fee increase and an increase in championship entry fees.

Within each proposal several options were considered. After significant debate, analysis of available data and financial implications of existing revenue streams, the following motions were presented and accepted by the board.

#### Motion # 1

That beginning with the 2007 membership year, OTFA membership fees increase for the following membership categories as shown:

Bantam	\$5.00
Midget	\$5.00
Juvenile	\$5.00
Indoor	\$5.00
Outdoor	\$5.00
Cross Country	\$5.00
Junior	\$10.00
Senior	\$10.00
Independent (all categories)	\$15.00
Athlete/Coach	\$10.00
Athlete/Official	\$10.00
Athlete/Coach/Official	\$10.00

Fees for all other membership categories (including: Non-competitive, OTFA-Minor, OTFA-Master, Coach, Administrator, Official, and First Time Bantam) will remain at 2006 levels.

Tschirhart/Sarjeant

Carried

#### Motion # 2

That beginning in 2007 the fee for entry into an OTFA Championship rise by \$3.00 (which would raise most entry fees to \$18.00 per event), with 50 cents of that increase being an increase in the OTFA levy (rising from \$7.00 to \$7.50), and that beginning in 2007 the OTFA be responsible for the cost of medals at all OTFA Championship events.

## Tschirhart/Sarjeant

Carried

2. Some discussion took place around the 2007 competition schedule. Roman outlined some options and restrictions, and will come to the Board meeting on October 13 with some proposals.

Adjournment: 9:13 p.m.

# **Proposed Fee Increases for 2007**

As well as other business which is usually conducted at our 2006 Annual General Meeting, the OTFA will be proposing two fee increases for deliberation and approval by the membership. These fee increases, which were presented as Motions at the OTFA Board of Directors meeting held by conference call September 14, were carried by the Board.

The motions will be presented, with rationale and discussion, at the OTFA AGM. We urge club representatives to come to be part of the discussion. The Motions are as follows:

#### Motion # 1

That beginning with the 2007 membership year, OTFA membership fees increase for the following membership categories as shown:

\$5.00
\$5.00
\$5.00
\$5.00
\$5.00
\$5.00
\$10.00
\$10.00
\$15.00
\$10.00
\$10.00
\$10.00

Fees for all other membership categories (including: Non-competitive, OTFA-Minor, OTFA-Master, Coach, Administrator, Official, and First Time Bantam) will remain at 2006 levels.

#### Tschirhart/Sarjeant

**Carried** 

#### Motion # 2

That beginning in 2007 the fee for entry into an OTFA Championship event rise by \$3.00, with 50 cents of that increase being an increase in the OTFA levy, and that beginning in 2007 the OTFA be responsible for the cost of medals at all OTFA Championship events.

### Tschirhart/Sarjeant

Carried

# **Proposed Registration Fee Increase**

A number of years have passed since the OTFA has requested an increase in our membership fees.

At the time of the last increase the membership endorsed a yearly 5% increase to cover rising costs and keep pace with inflation. Although the gesture was greatly appreciated the board felt that the single year increase approved at that time would be sufficient.

However several mitigating factors have now conspired to require the board to approve a small but necessary increase.

Traditional revenue streams have come under pressure in recent years; the once lucrative bingo operation, for example has now virtually disappeared resulting in a significant loss of revenue.

Government funding has also been reduced slightly. Due to new accounting and qualification procedures our base grant has been reduced by 5% for each of the next three years.

On the other hand our members, (especially at the junior and senior levels) have been provided with significantly greater competitive opportunities. The USA High School Indoor Meet, The Eastern Canada High Performance Series, the Espoir meet and the new government funding programme - which requires a tremendous amount of administrative input - are but a few of the many new initiatives now provided by the OTFA.

To continue to provide and increase the level of opportunity and service it is necessary to request an increase \$5.00 for all Bantam, Midget, Juvenile, Indoor, Outdoor, and Cross Country athletes and \$10.00 for all Junior and Senior members (including Athlete/Coach, Athlete/Official and Athlete/Coach/Official). A \$15.00 increase will apply to all Independent membership categories.

This small but crucial increase will, on one hand, offset the reduced revenue and on the other hand help ensure that the competitive opportunities for our members continue to be available.

# **Proposed Championship Entry Fee Increase**

The cost of providing a quality and well organized championship has risen significantly in recent years. Accommodation, transportation and facility rental fees - to mention a few expenses - have all increased significantly, yet our entry fee has remained constant for many years.

To ensure that clubs are willing to host major championship events and provide a quality meet, the board has approved an increase in the entry fee to OTFA championship events of \$3.00 per event. In most cases this translates to \$18.00 per event from \$15.00.

Presently the fee breakdown is such that \$7.00 of the \$15.00 entry fee is returned to the OTFA. Other than gas mileage for officials the HOC (Host Organizing Committee) is responsible for all other costs including medals.

The purpose of this increase is **not** to benefit the OTFA, **BUT RATHER** to provide greater operating revenue for the host organizers.

Under the approved fee structure the **OTFA would receive \$7.50 per entry and assume the cost of medals**. The HOC would receive \$10.50 and continue to be responsible for all costs other than gas mileage for the officials and the medals.

This adjustment is needed to not only increase the number of potential host bids, but more importantly ensure that the meet operations have **sufficient revenue** to allow for the proper presentation of our showcase events, our provincial championships.