

Athletics Ontario 2019 Summary P&L (As at Sep 30, 2018)

\$ (000's)

#						\$ Projection Variance to Budget	% Projection Variance to Budget
		YTD Actual	LYTD Actual	Proj	Budget		
REVENUES							
1	Registration and Affiliations	127	126	380	350	30	9%
2	Government Grants (MTCS & CSIO)	120	0	325	150	175	117%
3	Championships and AO All-Comers	92	90	205	160	45	28%
4	Sponsorships & Grants	71	16	73	1	72	7200%
5	T&F and Road running Sanctions & Insurance	16	16	30	50	-20	-40%
6	Coaching courses incl RJTW	7	18	20	35	-15	-43%
7	Projected New Program Revenue	30	15	30	30	0	0%
8	Awards Banquet	3	4	23	30	-7	-23%
9	Merchandise Sales, Equip rental & Misc	4	4	15	16	-1	-6%
10	Bingos and Nevadas (Restricted to Toronto uses)	2	4	4	15	-11	-73%
TOTAL REVENUES		471	293	1105	837	268	32%
EXPENSES							
11	Salaries & Admin	245	227	545	535	10	2%
12	Championships	88	108	185	120	65	54%
13	OHPSI Athlete Funding	0	0	145	0	145	
14	Athletics Canada Fees	45	41	90	82	8	9%
15	Athlete & Coach development & RJT	30	37	50	5	45	900%
16	Officials development	3	2	10	15	-5	-33%
17	Governance (Director's meetings, AGM, etc)	4	0	15	11	4	33%
18	Awards Banquet	28	24	30	25	5	20%
19	Marketing & Communications	19	3	25	11	14	127%
20	Bingos & Nevadas	1	1	2	3	-1	-20%
21	Miscellaneous	2	6	8	30	-22	-73%
TOTAL EXPENSES		464	449	1105	837	268	32%
NET INCOME or LOSS		7	-156	0	0	0	