

Athletics Ontario 2020 Q2 Summary P&L (As at Sep 30, 2019)

\$ (000's)

#	\$ (000's)				Actual \$ Variance to LY	Actual % Increase	Proj \$ Variance to Budget	Proj % Variance to Budget	
	TY Actual	LY Actual	Proj	Budget					
REVENUES									
1	Registration and Affiliations	313	302	395	390	11	4%	5	1%
2	Government Grants (MTCS & CSIO)	120	120	377	325	0	0%	52	16%
3	Championships and AO All-Comers	85	92	210	212	-7	-8%	-2	-1%
4	Sponsorships & Grants	49	90	79	75	-41	-46%	4	5%
5	Coaching & Officials development	5	6	35	50	-1	-19%	-15	-30%
6	T&F and Road Running Sanctions & Insurance	15	18	25	40	-3	-16%	-15	-38%
7	Athlete programs	10	30	20	35	-21	-68%	-15	-43%
8	Awards Banquet	0	4	23	30	-4	-100%	-7	-23%
9	Merchandise Sales, Equip rental & Misc	19	5	30	20	14	305%	10	50%
10	Bingos and Nevadas (Restricted to Toronto uses)	14	2	30	8	13	707%	22	275%
TOTAL REVENUES		630	669	1224	1185	-39	-6%	39	3%
EXPENSES									
11	Admininstration	237	230	480	467	8	3%	13	3%
12	Championships	116	116	250	252	0	0%	-2	-1%
13	OHPSI Program expenses	27	26	227	145	0	2%	82	
14	Athletics Canada Fees	41	45	82	92	-5	-10%	-10	-11%
15	Athlete Programs	5	37	70	121	-31	-86%	-51	-42%
16	Coach & Officials development	11	12	30	50	-1	-8%	-20	-40%
17	Awards Banquet	11	28	30	30	-17	-61%	0	0%
18	Marketing & Communications	11	19	15	15	-8	-42%	0	0%
19	Bingos & Nevadas	0	1	2	3	-1	-100%	-1	-33%
20	Miscellaneous	4	2	8	10	2	120%	-2	-20%
TOTAL EXPENSES		462	515	1194	1185	-53	-10%	9	1%
NET INCOME or LOSS		168	154	30	0	14	9%	30	